

We help make things happen

ANNUAL REPORT 2011–2012

## Improving **Communities**by Investing in **People**



#### CAA'S EXECUTIVE LEADERSHIP

Gwen L. Robinson-Benning *President/CEO* 

Gwen Larkin
Executive Assistant to the President/CEO

Clinton Johnson Community Services Director

Verline Dotson Head Start Director

Joan Proffitt Finance Director

Willie Hill, III GCMI Executive Director

Mason Gray Community Relations Director

Shawn Kerley Youth Services Director

Brenda Calhoun Human Resources Director

#### Major Donors / Funders

U.S. Department of Health and Human Services

U.S. Department of Energy

U.S. Department of Labor

U.S. Department of Agriculture

State of Ohio Department of Development

City of Cincinnati

United Way of Greater Cincinnati

Wells Fargo

Home Builders Association of Greater Cincinnati

### THE MISSION

To act as advocate, provider and facilitator for the full range of public and private resources, programs and policies, which give low- to moderate-income individuals the opportunity to improve the quality of life for themselves, their families and their communities.

#### THE STORY

Community Action was created with the passage of the Economic Opportunity Act (EOA) of 1964 as a part of President Lyndon B. Johnson's "War on Poverty." The ambitious purpose of this statute was to eliminate the causes and consequences of poverty in the United States. The act established a federal Office of Economic Opportunity, headed by Sargent Shriver, and created organizations called Community Action Agencies (CAAs) that would develop strategies to solve local issues of poverty.

Thus, the Community Action movement became a part of national policy "to eliminate the paradox of poverty in the midst of plenty by opening to everyone the opportunity for education and training, the opportunity to work and the opportunity to live in decency and dignity."

CAAs are a primary source of direct support for the more than 34.5 million people who live in poverty in the United States. The majority of CAA program participants are extremely poor, with incomes below 75 percent of the federal poverty threshold, or \$9,735 for a family of three (the average family size for the client population). This national network of more than 900 CAAs includes roughly 50 in Ohio.

The Cincinnati-Hamilton County Community Action Agency (CAA) was also chartered in 1964. Today, CAA has a \$37 million operating and program budget, nearly 300 employees and a 17-member board. Despite its growth, its work remains unchanged: to lead needy families and individuals in Hamilton County toward self-sufficiency by mobilizing the community's resources.

### LETTER FROM THE PRESIDENT/CEO



The Cincinnati-Hamilton County Community Action Agency has been a beacon of hope and strength to families across Hamilton County through a variety of services and programs, including Head Start, Blueprint for Success, Workforce Development, and the Greater Cincinnati Microenterprise Initiative, just to name a few. This year was especially meaningful to the agency because of the renewed focus on our two-prong philosophy for helping families: We help to meet their immediate needs today, and we prepare them for their success tomorrow. In addition, we began the long journey of reevaluating our core competencies and assessing how to transform the agency into an even stronger one.

We understand that part of that strength comes from great preparation. Preparedness for tomorrow is not only an agency philosophy, but it is my personal philosophy as well. The agency continues to thrive because our deeply committed and compassionate staff makes sure the people who walk through our doors, starting with the preschoolers, are ready for the opportunities that await them.

It's our commitment and compassion that I believe illustrates the spirit and mission of the agency. We aim to instill real, positive, transformational changes in the lives of Hamilton County residents. And we could not do this without our dedicated staff and the engagement of our new volunteer leadership. Yes — volunteer leadership. If you would like to share your passion, skills and talents to help us as we become a stronger and even more viable agency, by all means we welcome you.

Accordingly, I want to personally thank each and every individual and group who has contributed to the agency's success. Whether you are an agency employee who brings enthusiasm and expertise, a board member who brings guidance and direction, or a financial supporter who helps to sustain us in uncertain economic times, your belief in our mission is absolutely essential to our continued operation. It is only through your support that we can continue to strengthen the Greater Cincinnati community, one family at a time. From the bottom of my heart, thank you.

First L. Literar - Bearing Gwen L. Robinson-Benning

President/CEO

#### LETTER FROM THE BOARD CHAIR



As a longtime board member and current Board Chair for the Cincinnati Hamilton County Community Action Agency (CAA), I am continually impressed with how much the agency has grown and expanded its services to Hamilton-County families. This year alone, the agency has helped more than 35,000 families.

I believe there are three factors that have contributed to the success and growth of the agency since its inception in 1964: a strong, committed staff; a determined leadership group; and, most importantly, invaluable external supporters of the agency who have contributed time or money in support of the agency's mission.

It is the agency's philosophy that everyone deserves the best quality of life possible that compels my fellow board members and me to volunteer our time. So it is no surprise that over the years I have witnessed a steady growth in committed board members and effective organizational leadership that has helped CAA flourish even in the face of challenging times. I wish to thank my colleagues and all of the CAA staff for their commitment and dedication to the work of making a difference in the lives of others.

With that, I invite you to read through this annual report in order to learn more about the programs, the successes and the families that the agency has helped this year. We hope you share in our excitement for our present accomplishments and future endeavors.

Mark B. Lawson, Esq.

**Board Chair** 

#### **Board of Directors**

CAA's Board of Directors is comprised of individuals who represent three main sectors of our community: client sector; public officials; and the private sector.



Seated L-R: Stephanie A. Moes, Beverly Mukes-Gaither, Valerie Steinhaus, Laure Quinlivan, Gwen L. Robinson, Lisa Holstrom, Mark B. Lawson, Diana J. Paternoster, Moira Weir

Standing L-R: Terrence Gaither, Lamont Taylor, Wendell Young, Benjamin C. Houck

Not pictured: Shawn Butler, Todd Kinskey, Angela Knighten, Chandra Mathews-Smith, Susan Walsh

#### **Officers**

Board Chair — Mark B. Lawson, Esq. Board Vice Chair — Chandra Mathews-Smith Board Treasurer — Diana J. Paternoster Board Secretary — Stephanie A. Moes, Esq.

#### **Client Sector**

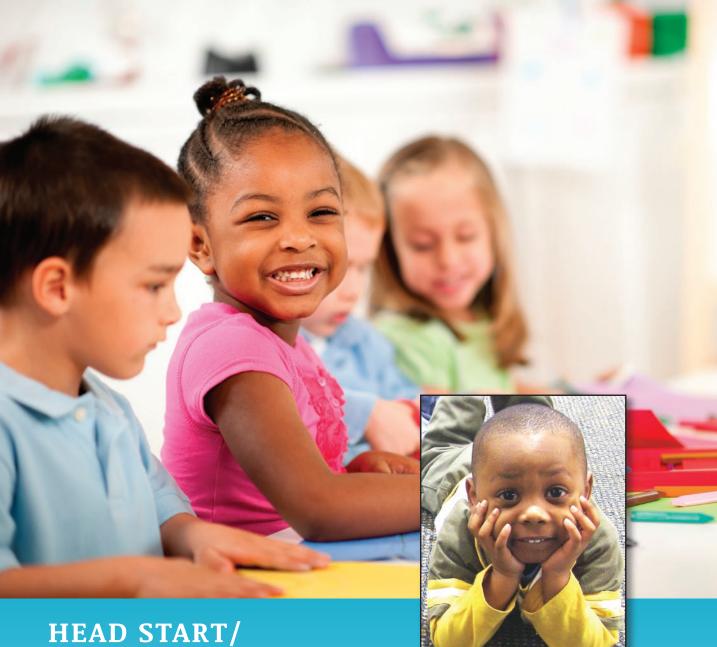
Angela Knighten, Head Start Policy Council
Mark B. Lawson, Esq., Legal Aid Society of
Greater Cincinnati
Stephanie A. Moes, Esq., Legal Aid Society of
Greater Cincinnati
Valerie Steinhaus
Susan Walsh

#### **Public Sector**

Shawn Butler, City of Cincinnati
Lisa Holstrom, University of Cincinnati
Todd Kinskey, Hamilton County Community
Development Department
Hon. Laure Quinlivan, City of Cincinnati
Moira Weir, Hamilton County Job &
Family Services
Hon. Wendell Young, City of Cincinnati

#### **Private Sector**

Terrence Gaither, Hickman & Williams and Company Benjamin C. Houck, Pricewaterhouse Coopers Chandra Mathews-Smith, Self-Employed Beverly Mukes-Gaither, Fifth Third Bank Diana J. Paternoster, GE Aviation Lamont Taylor, Frisch's



## HEAD START/ EARLY HEAD START

#### **Head Start**

Head Start is the premier early education school in Hamilton County. Our mission is carried out through our self-administered sites and through our childcare and home provider partnerships. We also have four delegate agencies under the grantee, which include, Cincinnati Public Schools, Cincinnati Union Bethel, Hamilton County Educational Services Center and University of Cincinnati Arlitt.

The program is available in 48 neighborhoods, 22 school districts, and in 220 classrooms enhancing the early learning experiences of 4,273 Head Start children and 353 Early Head Start children during the 2011–2012 school year. Early Head Start serves pregnant women, infants, and toddlers up to age three, working to help the smallest members of our community receive what they need during this crucial time in their development.

## Total Number of Children & Families Served and Percentage of Funded Enrollment

Head Start	4,273 (123%)
Early Head Start	353 (194%)

#### **Average Monthly Enrollment**

(as a percentage of funded enrollment)

Head Start		100.0%
Early Head	Start	100.0%

## Percentage of Income Eligible Children Served

Head Start	90.0%
Early Head Start	92.4%

#### Percentage of Over-Income Eligible Children Served

Head Start	10.0%
Early Head Start	7.6%

#### Percentage of Enrolled Children who Received Medical and Dental Exams

Medical	3,932 (92%)
Dental	3,775 (88%)

#### **Parent Engagement**

Head Start promotes parents as the child's primary educators. Parents are heavily involved in the governance and policies of the program and spend many hours in the classroom reading to children, assisting teachers, and planning educational events. As a child's primary educators, parents must themselves be educated, healthy, and able to provide the support and guidance children need to prepare for a life of learning. Therefore, a large part of the Head Start/Early Head Start program is helping parents find the resources and the encouragement they need to be the best care givers and educators they can be.

#### **Preparing Children for Kindergarten**

The CAA Head Start program has recently partnered with Innovations in Community Research and Program Evaluation, which is a Behavioral Medicine and Clinical Psychology division of Cincinnati Children's Hospital Medical Center.

Our goal is to collect and analyze our children's Kindergarten Readiness Assessment–Literacy (KRA-L) scores and use them as a barometer to measure the effectiveness of our programs. The KRA-L is a tool utilized by the Ohio Department of Education in all school districts and is administered to children within the first 30 days of kindergarten enrollment. This tool's main function is to provide an indicator of kindergarten readiness in early literacy, with the local minimum standard for school readiness being a score of 19.

In fall 2011, there were 1,829 Head Start children sent to kindergarten in Hamilton County. The average KRA-L score for those children was 20.1, which exceeds the locally established standard for school readiness.

#### **Federal Review**

Every three years, all Head Start/Early Head Start grantees are reviewed using over 2,200 performance standards and guidlines as well as state and local requirements to determine overall program compliance. In 2009, the Head Start grantee-wide program was found to be 100% in compliance with all federal performance standards. The results from the 11/14/11 to 11/18/11 on-site review are back and they indicate one area of concern and nine areas for improvement.

## Classroom Assessment Scoring System (CLASS)

The Improving Head Start for School Readiness Act of 2007 requires that the Office of Head Start (OHS) include in the monitoring reviews of Head Start agencies a valid and reliable research-based observational instrument that assesses classroom quality, including the assessment of multiple dimensions of teacher-child interactions that are linked to positive child outcomes and later achievement.

The Office of Head Start believes that the domains of quality measured by CLASS remain central to its approach to child development and education and serve as important indicators of the future school readiness of all Head Start children. Results from the Federal CLASS review conducted from 03/04/12 to 03/09/12, using the CLASS assessment instrument, revealed that Head Start teachers exceeded all federal CLASS score requirements across the grantee.



## YOUTH SERVICES

In an effort to assist Hamilton County youth in building brighter futures, CAA offers several different programs through our Youth Services Department. Through the various programs, CAA helps young adults ages 14–24 to acquire the knowledge and skills necessary to lead self-sufficient, adult lives.

Blueprint for Success assists young adults ages 18–30 in obtaining a new, promising livelihood by providing intensive supportive services coupled with educational and vocational training, thus promoting self-sufficiency. It is a nine-month pre-apprenticeship construction training program in which students receive classroom instruction and hands-on experience, culminating in their final project — the complete rehab of an abandoned, city property. Participants include: high school dropouts, unemployed, underemployed, and ex-offenders.

#### October 2011–June 2012

- 28 students graduated from the program
- 10 enrolled in post-secondary education programs
- 15 are now employed nine in the field of construction; one is a business owner
- \$6,150 was the average dollar amount expended per student

#### **Bridging the Gap**

Bridging the Gap was a one-day conference that provided a safe, open platform where youth were encouraged to share their concerns and learn from their peers and from experts in various fields. The workshops and discussions explored topics such as healthy relationships, the transition to adulthood, and professionalism.

 100 youth, ages 16–22, participated in the conference

## YouthBuild Construction & Training Program

YouthBuild provides Hamilton County's atrisk young men and women with the support and education they need to begin a promising career. The program serves young adults, ages 16–24, who have dropped out of high school or are unemployed. Through this nine-month construction training program, participants can gain hands-on experience working side-by-side with industry professionals while also earning their GED.

In addition, CAA staff provide leadership development, counseling, and life and jobs skills training. CAA's YouthBuild students graduate with national certifications in construction, professional connections with local contractors, and the confidence needed to carry out their visions for the future.

- 73 students enrolled
- 74% graduated with a national certification in construction

- · 30 earned their GED
- 12 entered post-secondary education programs
- · 0% recidivism rate

#### Blueprint for Success Partners with CitiRama

Eleven Blueprint for Success students worked alongside CitiRama builders throughout the construction of five new homes in Northside. In addition to hands-on building experience, the students had the opportunity to negotiate with suppliers and help with the construction management process. CitiRama is a partnership between the City of Cincinnati and the Home Builders Association of Greater Cincinnati.

## The 2012 Summer Youth Employment Program (SYEP), funded by the Hamilton

Department of Jobs and Family Services, provided youth with entry level-jobs at community-based organizations, law firms, and health care facilities. The program introduced youth to the workplace, imparted valuable employment skills, and provided these young adults with a summer income. It also helped each participant create an individualized development plan that outlines personal career ambitions and the steps necessary to achieve them.

• 30 youth participated in the program

#### The SYEP Career Expo & Youth Conference

helped youth gain the skills they need to accomplish their career goals. To ensure that the SYEP provided far more than a summer income, this conference offered guidance and education on topics such as interviewing, creating a resume, developing interpersonal skills, managing finances, and exploring career options.

• 30 youth participated in the conference



## **GCMI**

## Greater Cincinnati Microenterprise Initiative

GCMI assists existing and aspiring entrepreneurs by providing training classes, assistance developing/refining a business plan, assistance securing small loans, and one-on-one business counseling and guidance. GCMI helps clients start a business and continues to assist them as they navigate the various obstacles that new

business owners face. The organization also helps established businesses by providing expert advice and access to resources.

#### January 1, 2011–December 31, 2011

- 133 businesses received technical assistance
- 87 participants completed entrepreneurial training
- 13 loans in GCMI loan portfolio
- Outstanding GCMI portfolio balance: \$312,002.26
- Number of jobs created/retained: 17/4
- Loan Dollars secured by GCMI clients Traditional and Nontraditional
   5 clients/\$120,000
- Total Financing provided to GCMI Clients: \$1,564,482.00 (Program to Date)

In addition to its proprietary loan pool, which provides capital to low-to moderate-income business owners, GCMI also provides loan administration for the City of Cincinnati's small business loan programs.

#### **GCMIElite Entrepreneurship Program**

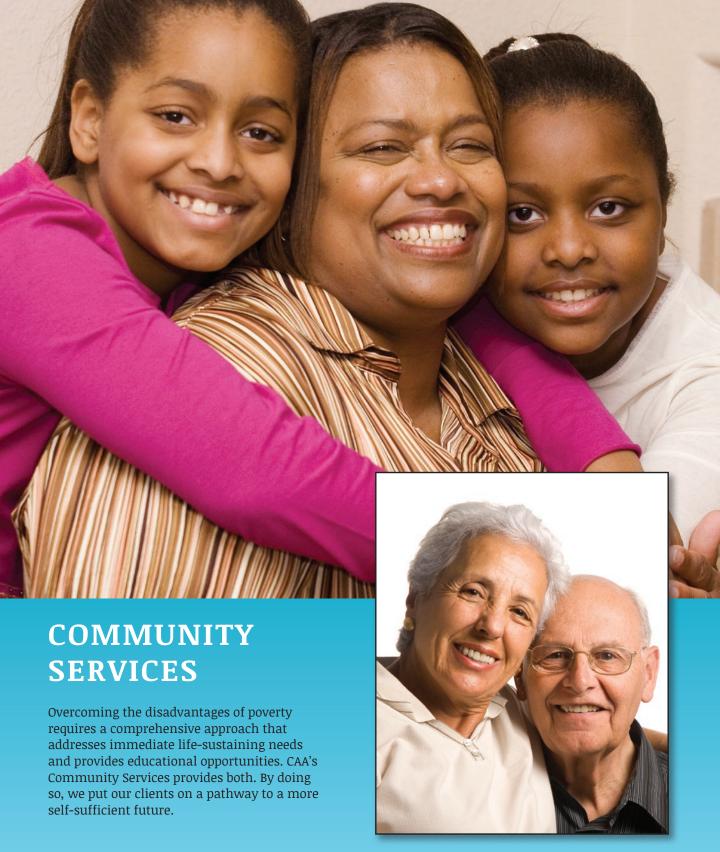
GCMIElite helps small business owners properly implement their vision by providing training, financial education and supportive business services. Clients learn to focus their business management needs and to develop and implement business plans. Clients gain a better understanding of branding strategies, appropriate software systems, financial management tools, and more. GCMIElite also partners with industry professionals to offer accounting, marketing, and information technology (IT) coaching.

- 4 participants enrolled in the program
- 3 participants started a new business and still remain in business

#### GCMI's E-Camp

The Greater Cincinnati Microenterprise Initiative (GCMI) with the collaboration of Jobs for Cincinnati Graduates (JCG) brainstormed and wanted to help these young students see what it takes to make their own destiny. Eighteen students, who recently received their high school diplomas, were able to participate in GCMI's FIRST Entrepreneurial Camp, known as E-Camp. E-Camp was a month long experience that students from 8 area public high schools learned how to formulate ideas, cultivate a business plan and how to market their product or service. GCMI did not stop there; all students received personal financial management education and learned how to develop team-building and leadership skills. The month-long training the students received included a Shark Tank style business proposal competition. Each Business Plan was judged by a panel of judges. Key program outcomes and objectives included the following:

- The average post-test scores per student increased by 22% (All students increased their scores. The highest increase was 28%.)
- Each student completed more than 80 hours of Entrepreneurship Training
- All 18 students participated in the development of a business or business plan by the end of the program
- Students received financial education
- Each student participated in the presentation of their business concept



**Supportive Services** provides low-income individuals and families with urgent life necessities; offering assistance with rent, mortgage, transportation, utility bills, vision care, food vouchers, and other essentials.

In 2011, there were approximately 3,900 individuals and families who received assistance through our Supportive Services programs; of which:

- 104 low-income individuals and families received rental, mortgage or emergency shelter assistance
- 2,350 low-income individuals and families received other assistance, which included help with telephone and water bills, clothing, transportation and medical prescriptions vouchers
- 1,500 senior citizens received assistance obtaining prescriptions through a partnership with the Community Assistance Program's USA Drug Plan

**The Earned Income Tax Credit (EITC) Initiative** provides tax return preparation services at no cost to individuals who qualify.

- 1,400 individuals received assistance during the 2011 tax season, of which 374 low-income individuals and families were enrolled in other CAA services to assist with their transition out of poverty
- More than \$2 million in tax dollars were refunded, of which \$792,531 were a direct result of the EITC program

**Directions for Dad** provides supportive services, individualized training and comprehensive workshops to fathers with the end result of improving the overall well-being of their children, families and communities.

• 107 fathers participated in the program

The Roosevelt Transitional Housing Program serves as a temporary home for families who are transitioning from homelessness to stable, self-sufficient living situations. Residents stay an average of 2 years

and participate in a 16-week training program where they receive counseling on how to eliminate debt, utilize available resources, and develop a more positive life outlook. Residents also receive assistance through CAA's many other programs.

- 8 individuals/families were served and received counseling and/or homebuyer training, of which
- 2 families maintained permanent housing for 6 months after program completion

#### **Workforce Development Programs**

has the privilege of providing job readiness training, employment referrals and placement, individualized employment retention coaching and career counseling, adult literacy classes and comprehensive computer training.

**The Fresh Start Program** prepares ex-offenders to compete in the job market by identifying their strengths and addressing their needs, in addition to coaching them on how to navigate the job search and interview process.

- 187 individuals successfully completed job readiness training, which gave them essential workplace skills to assist with gaining employment, of which
- 56 individuals obtained full-time employment

**Computer Literacy Training** helps individuals enhance their employability by teaching them recognized basic and advanced computer literacy competencies.

 92 individuals completed computer literacy training, demonstrating proficiency in 3 components of Microsoft Office suite

**Educational Enhancement** provides individuals with academic instruction to increase their numeracy and literacy and/or to attain their General Education Diploma (GED).

 27 individuals demonstrated an academic proficiency increase of at least one grade level Cincinnati Manufacturing Certification (CMC) Program equips individuals with the high-tech skills and knowledge needed to obtain gainful employment within the contemporary manufacturing industry and was awarded a Best Practices Community Action Award in 2011. Currently, the program targets individuals who were laid off or are earning lowwages and provides these individuals with training; using the national certification curriculum developed by the Manufacturing Skills Standards Council (MSSC).

- 25 individuals have completed the 140hour course of study and have obtained nationally recognized certificates, of which
- 15 individuals attained gainful employment

#### Home Energy Assistance Program (HEAP)

provides assistance to families and individuals who are having difficulty paying their utility bills. The program helps with the avoidance of interruption of utility service and helps households begin, reconnect and transfer utility service. In addition, the program provides assistance with bulk fuel such as kerosene, coal and wood. HEAP also provides air conditioners and fans to households with individuals 60 years and older or those household that contains a member who has been diagnosed with a chronic medical illness.

There are 3 types of HEAP assistance available:

 Regular HEAP (year-round) provides assistance with any arrearage that families may have accumulated on their utility bills

- Winter Crisis Program (Nov-Mar) helps families prevent their heating service to be interrupted during the winter months
- Summer Crisis Program (June–Aug) helps families prevent their electric service from being interrupted during the summer months; ensuring that refrigerated medicines are kept cool and chronic medical illnesses do not worsen due to the summer heat

Families applying for HEAP services are placed on an affordable payment plan that allows their utility services to be uninterrupted. The program offers various payment options, all based on each household's financial situation.

In addition, individuals and families are eligible to receive 12 compact fluorescent light-bulbs to assist in making their homes energy efficient, helping them to save money on the energy bills.

#### September 1, 2011 to August 31, 2012

- 72,800 households received assistance through regular HEAP, Winter Crisis Program, Summer Cooling Program and HEAP's affordable payment plans
- 450 air conditioners and 300 fans were distributed, and a total of 2,000 individuals and families received assistance through the Summer Crisis Program
- 400 households received one-time utility payment assistance

Funding for HEAP is provided by Ohio Department of Development and Duke Energy.



## **FINANCIALS**

## INDEPENDENT AUDITORS' REPORT ON CONSOLIDATED FINANCIAL STATEMENTS AND SUPPLEMENTARY SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

The Board of Trustees Cincinnati-Hamilton County Community Action Agency

We have audited the accompanying consolidated statements of financial position of the CincinnatiHamilton County Community Action Agency (C-HCCAA) (a not-for-profit organization) as of December 31 , 2011 and 2010 and the related consolidated statements of activities, functional expenses and cash flows for the years then ended. These consolidated financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of C-HCCAA as of December 31, 2011 and 2010 and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with Government Auditing Standards, we have also issued our report dated July 24, 2012, on our consideration of C-HCCAA's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be considered in assessing the results of our audit.

Our audits were performed for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards and schedule of indirect cost rates are presented for purposes of additional analysis as required by U.S. Office of Management and Budget Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations, and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditures of federal awards and schedule of indirect cost rates are fairly stated in all material respects in relation to the financial statements as a whole.

Clark, Schofer, Hacht & L. Cincinnati, Ohio July 24, 2012

## FINANCIALS (continued)

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION December 31,2011

#### ASSETS Total assets ......\$ 24,589,868 LIABILITIES Refundable advance......920,625 Total liabilities ......\$ 14,921,580 NET ASSETS Total liabilities and net assets . . . . . . . . . . . . \$ 24,589,868

#### CONSOLIDATED STATEMENT OF ACTIVITIES

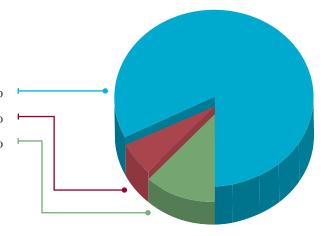
for the year ended December 31, 2011

#### UNRESTRICTED NET ASSETS

UNKESTRICTED NET ASSETS
Revenues and other support:
Federal grants
Local grants
In-kind contributions
Program income
Rent income
Interest income
Donations
Net realized gain on investments
Net unrealized gain on investments5,399
Gain on interest rate swap agreement
Other
<u> </u>
Total varioted revenues and sains 41 100 675
Total unrestricted revenues and gains
Net assets released from restrictions:
Restrictions met
Total unrestricted revenues, gains and other support 41,127,278
78 11
Expenses:
Child development
Community services
Home weatherization
Emergency assistance
Social development and enrichment
Management and general
Fundraising
1 undruising
T-4-1
Total expenses
Increase (decrease) in unrestricted net assets (215,292)
TEMPORARILY RESTRICTED NET ASSETS
Interest income
Unrealized loss on investment (4,047)
Net assets released from restrictions:
Depreciation on contributed property(10,852)
Restrictions met
Restrictions met
(10.20c)
(Decrease) in temporarily restricted net assets (18,386)
Change in net assets(233,678)
Net assets at beginning of year
Net assets at end of year \$ 9,668,288

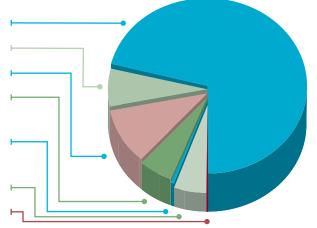
## **REVENUES** for the year ended December 31, 2011

Federal Awards	. \$33,851,659	82.31%
In-Kind	\$4,869,002	11.84%
Other	\$2,406,617	5.85%



**EXPENSES** for the year ended December 31, 2011

Child Development \$29,483,548	71.32%
Community Services \$2,793,613	6.75%
Home Weatherization \$4,257,917	10.30%
Emergency Assistance \$2,349,449	5.68%
Social Development and Enrichment \$228,213	0.55%
Management and General \$2,228,037	5.39%
Fundraising	0.01%



## FINANCIALS (continued)

## Public & Private Revenue for the Fiscal Year Ending 12/31/11

Federal Grants
In Kind
Local Grants
Program Income
Rent Income
Interest/Investment Income
Donations
Other 160,690
Total 2011 Revenue

Budgetary Expenditures for the Fiscal Year Ending 12/31/11 and Budget for the 2012 Fiscal Year

Budget for the 201	Total Agency Budget	Actual Costs Through 12/31/11	Budget Remaining	Actual % Expended	Agency Budget for the 2012 Fiscal Year
Salaries	\$10,019,365	\$9,779,500	239,865	98%	\$8,191,155
Fringe Benefits	3,171,196	3,276,428	(105,232)	103%	2,518,588
Contractual	2,157,043	2,587,287	(430,244)	120%	1,449,337
Space	1,069,930	949,218	120,712	89%	681,203
Financing Costs	646,059	523,220	122,839	81%	548,449
Travel	209,411	187,751		90%	192,419
Supplies	1,162,049	820,370		71%	842,843
Delegate Services	12,080,531	12,115,108	(34,577)	100%	12,256,597
Utilities	487,116	446,417		92%	413,444
Telephone	159,357	130,492		82%	137,319
Printing and Reproduction	66,486	115,057	(48,571)	173%	74,547
Computers	386,754	247,602	139,152	64%	223,554
Equipment	91,062	5,980		7%	52,116
Depreciation	847,205	1,051,804	(204,599)	124%	791,699
Insurance	160,171	156,707	3,464	98%	117,657
Client Support	2,743,561	1,617,625	1,125,936	59%	2,380,521
Staff Development	308,228	391,892	(83,664)	127%	258,859
Vehicles	177,358	163,027	14,331	92%	85,906
Other	1,259,036	1,236,674	22,362	98%	226,054
In-Kind	5,984,099	6,204,458	(220,359)	104%	5,984,099
Total	\$43,186,017	\$42,006,618	\$1,179,399	97%	. \$37,426,366

# Improving **Communities**by Investing in **People**



1740 Langdon Farm Road Cincinnati, Ohio 45237 513-569-1840 www.cincy-caa.org